UNIQUE IDENTIFICATION FOR CREDIT REFERENCING

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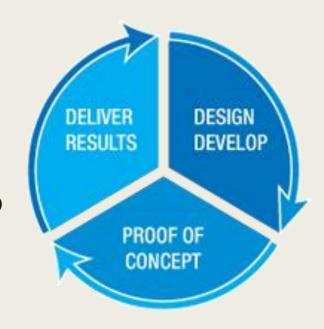
About Central Bank of Liberia

- Principal Regulator of the Financial Sector
- Financial Inclusion is key pillar
 - Financial Inclusion Initiatives
 - Microfinance Institutions
 - ☐ Credit Unions
 - Village Savings and Loan Associations
 - Rural Community Finance Institutions
 - Electronic Payment Platforms
- Credit Reference System
 - ☐ Key Challenge of EXISTING system is that indexing is based on Customer Name.

 No UNIQUE Identifier for Customers

Enhanced CRS Project Objectives

- Design and develop as a functional proof of concept – a working model for a Credit Bureau that will be ready for deployment after the project
- Automated credit data collection/reporting to CBL that addresses the existing information gaps in the current credit reference system
- Inclusion of more customer segments thereby allowing non-traditional banking customers to be part of the financial system

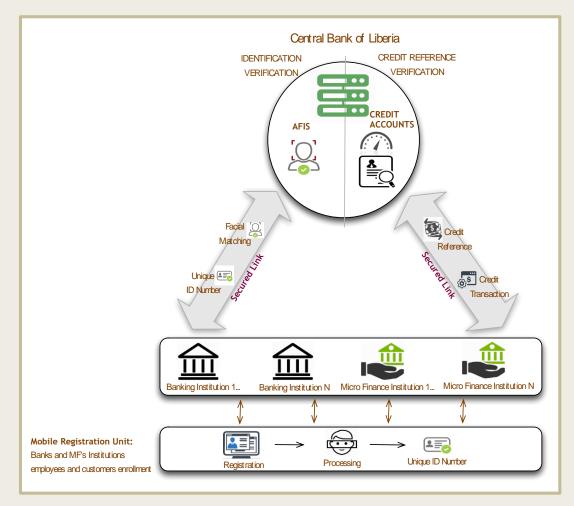


Enhanced Credit Reference System

- □ Addresses critical problems within the financial sector and makes financial inclusion a realistic possibility
- ☐ Unique Identification using ABIS facial recognition
- ☐ Custom built credit score application
- ☐ Capacity for on-going collection of credit and payment data from all participating financial institutions
- ☐ Collaboration of CBL with OeSD International of Vienna, Austria

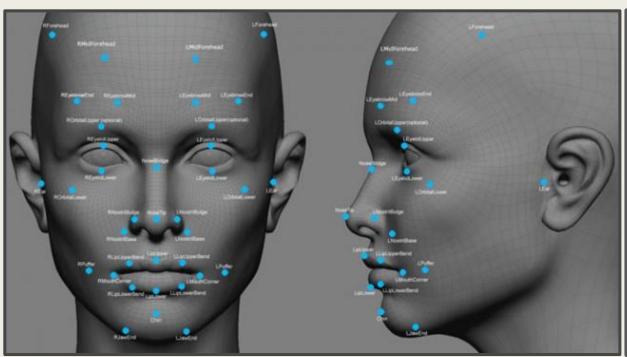
CBL Enhanced Credit Reference System

- Project supported by CBL and 11 participating
 Financial Institutions
- Project is Implementing the building blocks (phased deployment approach) to provide a full range of credit bureau services based on accurate and unique identification of account holders and borrowers.
- Project has enrolled all bank employees and will be ensuring functionality by generating credit scores of bank employees before making available to all customer.
- Project has capacity for collecting and delivering of credit/payment data from/to all participating financial institutions



Improved CRS – Biometric ID

- Real-time facial recognition
- Unique Personal Identification Number





Improved CRS - Unique Personal Identification Number

- Name verification at Enrolment
 - National ID card
 - Passport
 - Driver's License
 - Voter's Registration Card
 - Employment ID (Bank employees only)
- Long-term Systems interlink
 - CRS UID and NIR number

Improved CRS - Credit Score

- Critical tool for Financial Inclusion
- Same set of rules apply to everyone
- Scalable delivery model
- Generate Personal Credit Score
 - Personal Loan
 - Business Loan (SMEs and sole propriety)
- Company/Corporation Credit Rating
 - Influenced by credit scores of decision makers (board members, president, managing directors, etc.)
- Credit Score Software Questionnaire
 - Similar to credit application form
- Monthly automatic updates from bank transaction data

Improved CRS – KYC & Credit Score Categories Details

Demographic Data	10
Age	25
Education	25
Martial Status	15
Kids	10
Accommodation	15
Years at Residence	10

Income vs Living Cost	25
Income/cost	80
Personal/average income	20

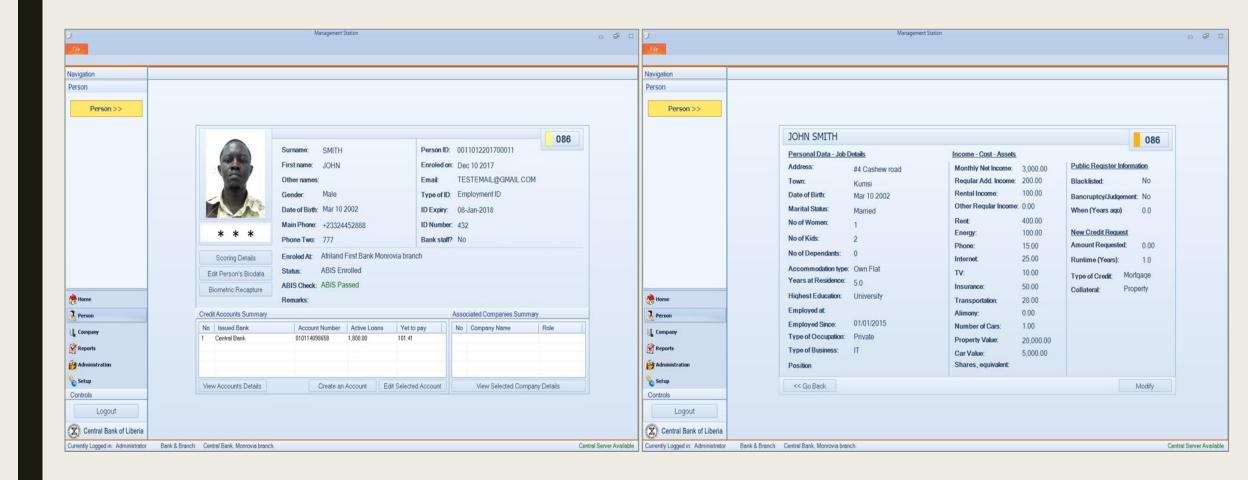
Business/Employment	10
Business	30
Job level	35
Time employed	35

Balance Sheet	15
Pay of duration	35
Assets/long term debts	35
Short term credit use	30

Payment History	30
Insolvency	30
Correct credit payment	50
Oldest credit	10
Average credit runtime	10

New Credit	10
Affordable	60
Туре	10
Collateral	10
Latest credit age	20

Improved CRS - Credit Score UI



Improved CRS & Financial Inclusion

- Microfinance Institutions
 - 18 registered microfinances institutions in Liberia
 - Ensuring all member of NEMIL (Network of Microfinance Institutions in Liberia)
 have access to CRS will be crucial for accomplish financial inclusion goals
- Credit Unions
 - Key to providing financial services to rural Liberia
 - Credit unions are member-based institutions engaged in savings mobilization and credit extension
 - CRS can ensure unique identification and credit history of each member to leverage again bad creditors risks and reward good borrowers
- Village Savings and Loan Associations

Improved CRS & Financial Inclusion

- Rural Community Finance Institutions
 - Owned by members of the communities through capitalization share purchases
 - Mobilization of savings in the rural communities will also spur local investment and increase economic activity
 - Overtime, people in the rural areas will become more fully integrated into the traditional banking sector
 - Provide entire suit of CRS services to rural community finance institution
- CBL Promote Use of Electronic Payment Platforms
 - Enhancement of the existing mobile money guidelines to promote greater competition in the delivery of mobile financial services.
 - ATMs, POS, Mobile Money/Mobile Apps
 - CRS DAC Mobile App is a secured mobile app that allows users to access their Unique ID (UID) and CRS profile with associated accounts from any financial institution

Next Steps – Goals/Benefits of a Full-service Credit Bureau

- Reduces the need for high reliance on "physical collateral"
- Enables the "unbanked" to have a credit history
- Decreases loan cost and processing time
- Increases access to financing of SMEs
- Lowers interest rates over the long term



Next Steps (6-12 Months)

- Launch Service to all Customers of participating banks
- Expand Services to other institutions needing credit information
- Transfer of Project Ownership
 - Participating Financial Institution OR
 - Private Company with oversight of Financial Institutions